GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE (FSS) PRICE LIST

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: https://www.GSAAdvantage.gov.



FSC GROUP: INFORMATION TECHNOLOGY CATEGORY FSC CLASS: DA01

ECS Federal, LLC

2750 Prosperity Avenue, Suite 600 Fairfax, VA 22031-4312 Telephone: (703) 270-1540

Fax: (703) 698-0626 www.ecstech.com

POC for Contract Administration: Laura Childers, laura.childers@ecstech.com

Contract Number: 47QTCA18D00EP

For more information on ordering, go to the following website: https://www.gsa.gov/schedules.

Contract Period: June 22, 2018 – June 21, 2028

Business Size / Status: Large

Pricelist current through modification PO-0018, effective June 22, 2023



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CUSTOMER INFORMATION

NOTE: This contract was extended solely to support Department of Homeland Security (DHS) Blanket Purchase Agreement (BPA) 70RTAC19A0000009, which expires on August 31, 2024. This MAS contract will be cancelled effective September 1, 2024. No new orders may be placed hereunder.

Please refer to ECS Federal MAS contract GS-00F-072CA for new work.

1a. Table of Awarded Special Item Numbers (SINs):

Please refer to GSA eLibrary (www.gsaelibrary.gsa.gov) for detailed SIN descriptions

SIN 54151S / 54151S RC / 54151S STLOC, Information Technology Professional Services SIN OLM / OLM RC / OLM STLOC, Order Level Materials (OLM)

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #9

1c. Labor Category Descriptions: Please refer to page #4

2. Maximum Order: SIN 54151S: \$500,000.00

SIN OLM: \$250,000

Note: Agencies may place, and contractor may honor, orders exceeding this limit in accordance with FAR 8.404

3. Minimum Order: \$100.00

4. Geographic Coverage: Domestic and overseas delivery

5. Point of Production: United States

6. Discount from List Price:

All prices herein are net

7. Quantity Discounts: Not Applicable

8. Prompt Payment Terms: Net 30 days.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in

exchange for other concessions.

9. Foreign Items: None

10a. Time of Delivery:

To be negotiated with Ordering Agency

10b. Expedited Delivery: Items available for expedited delivery are noted in

this pricelist.

10c. Overnight and 2-Day Delivery:

The ordering activity may contact the Contractor for

rates for overnight and two-day delivery.

10d. Urgent Requirement: Ordering agencies can request accelerated

delivery for urgent requirements.

11. F.O.B. Point(s): Destination

12a. Ordering Address: ECS Federal, LLC

Attn: Order Processing/GSA

2750 Prosperity Avenue, Suite 600

Fairfax, VA 22031 Phone: (703) 270-1540

12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: ECS Federal, LLC

Attn: Accounts Receivable

2750 Prosperity Avenue, Suite 600

Fairfax, VA 22031



Phone: (703) 270-1540

14. Warranty Provision: Standard Commercial Warranty

15. Export Packing Charges: Not Applicable

16. Terms and conditions of rental, maintenance, and Not Applicable repair:

17. Terms and conditions of installation (if applicable): Not Applicable

18a. Terms and conditions of repair parts indicating date Not Applicable of parts, price lists and any discounts from list

prices:

18b. Terms and conditions for any other services (if Not Applicable applicable):

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventative maintenance (if applicable) Not Applicable

22a. Special attributes such as environmental attributes Not Applicable (e.g., recycled content, energy efficiency, and/or

reduced pollutants.):

22b. Section 508 compliance information is available on www.bstonetech.com Electronic and Information Technology (EIT)

supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:

www.Section508.gov/

23. Unique Entity Identifier (UEI) Number: XYB4JU4PA6T4

24. ECS Federal, LLC is registered in the System for Award Management (SAM).



CONTRACT OVERVIEW

GSA awarded **ECS Federal, LLC** GSA Multiple Award Schedule (MAS) contract number **47QTCA18D00EP**. The contract is currently in option period 1, with a period of performance of **June 22, 2023 – June 21, 2028**. GSA may exercise two additional five-year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Laura Childers, GSA Schedules Contracts Administrator ECS Federal, LLC 2750 Prosperity Avenue, Suite 600 Fairfax, VA 22031

Telephone: (571) 232-1412

Email: laura.childers@ecstech.com

CONTRACT USE

This contract is available for use by all federal government agencies. Executive agencies, other federal agencies, mixed-ownership government corporations, and the District of Columbia; government contractors authorized in writing by a federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. ECS Federal, LLC has been awarded a contract by GSA to provide services under the following SINs:

- 54151S, Information Technology Professional Services
- OLM, Order Level Materials

A full description of each SIN and examples of the types of work covered by the SIN are available on GSA eLibrary.



LABOR CATEGORY DESCRIPTIONS

Program Manager	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of seven (7) years of software engineering or related experience with five years of experience managing large-scale systems in software design, integration and/or development. Demonstrated ability in providing solution sets, managing projects similar in scope and complexity to the project requirement. Requires competence and experience in human resource management, problem solving, and quality assurance techniques. Also requires excellent communication skills, both written and verbal.
Functional Responsibilities	Responsible for coordinating, defining, staffing, and managing multiple projects. The Program Manager works across the business – Strategic Direction, Requirements Analysis, Relationship Management, Quality Assurance and Testing, Systems Analyst, Software Integration and Development, and Technical Writing teams to ensure the delivery of a high quality software application. Primary technical point of contact for Project Managers and various technical personnel on project. Develops project schedules, coordinates project status meetings, and manages resources in all phases of software development lifecycle. Works with the project business owner to oversee delivery performance, ensure delivery quality and report schedule, cost, and execution performance.

Senior Project Manager	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of 10 years of management of software engineering or related experience with seven years of experience managing and delivering large-scale systems in software integration, design and/or development. Demonstrated ability in managing projects similar in scope and complexity to the project requirement. Requires competence and experience in human resource management, problem solving, and quality assurance techniques. Also requires excellent communication skills, both written and verbal.
Functional Responsibilities	Responsible for coordinating, defining, staffing, and managing one or multiple projects. The Senior Project Manager works across the business – Strategic Direction, Requirements Analysis, Relationship Management, Quality Assurance and Testing, Systems Analyst, Software Integration and Development, and Technical Writing teams to ensure the delivery of a high quality software application. Primary technical point of contact with Program Manager and various technical personnel on project. Develops project schedules, coordinates project status meetings, manages resources in all phases of software development lifecycle. Works with the project business owner to oversee delivery performance, ensure delivery quality and report schedule, cost, and execution performance.

Project Manager	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of five (5) years of full SDLC experience and experience leading teams to deliver complex technical implementations and systems integrations projects. Demonstrated ability in managing projects similar in scope and complexity to the project requirement. Requires competence and experience in human resource management, problem solving, and quality assurance techniques. Also requires excellent communication skills, both written and verbal.
Functional Responsibilities	Responsible for coordinating, defining, staffing, and managing one or multiple projects. The Project Manager works across the business – Strategic Direction, Requirements Analysis, Relationship Management, Quality Assurance and Testing, Systems Analysis, Software Integration and Development, and Technical Writing teams to ensure the delivery of a high quality software application. Develops project schedules, coordinates project status meetings, and manages resources in all phases of software development lifecycle. Works with the project business owner to oversee delivery performance, ensure delivery quality and report schedule, cost, and execution performance.



Senior Technical Architect	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of seven (7) years of integration, systems analysis or programming experience, including four (4) years in the areas of developing systems requirements and design specifications; three (3) years of experience in project management/ task leader positions in development or implementation.
Functional Responsibilities	Applies, as appropriate, activity and data modeling, transaction/workflow analysis, internal control and risk analysis and modern business methods, and performance measurement techniques. Provides technical direction to personnel performing systems analysis and system/subsystem development tasks. Coordinates and performs logical and physical systems design. Reviews and prepares system documents and specifications. Prepares reports, studies, and documentation, delivers presentations, and participates in meetings.

Technical Architect	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of five (5) years of integration, systems analysis or programming experience, including four (4) years in the areas of developing systems requirements and design specifications; two (2) years of experience in team leader or PM positions related to development or implementation.
Functional Responsibilities	Applies activity, integration, data modeling, transaction/workflow expertise, and performance measurement techniques to guide overall implementation. Provides technical direction to personnel performing systems analysis, development, testing, deployment, and maintenance tasks. Sets development standards, coordinates design and development reviews and prepares system documents and specifications.

Senior IT Specialist	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of five (5) years experience in lifecycle software design, development, installation, integration, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution.
Functional Responsibilities	Performs requirement analysis, software design, development, installation, testing and maintenance for application system components for large-scale and distributed systems. Performs operating system, and/ or product evaluation, integration, testing, and problem diagnosis/resolution. Provides technical leadership, reviews work products, and makes technical recommendations, as needed, for changes in the supported technical architecture. Major functions also include working in an object oriented environment.

IT Specialist	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of three (3) years experience in lifecycle software design, development, installation, integration, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution.
Functional Responsibilities	Supports or leads technical teams in performing requirements analysis, software design, development, installation, testing, and maintenance for application system components for software.

Senior Functional Specialist	
Minimum	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant
Education	experience.



Senior Functional Specialist	
Minimum Experience	A minimum of five (5) years experience in full SDLC design, development, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution. The functional specialist will bring process modeling, process simulation, Business process re-design, and performance measuring expertise to support large scale implementations or systems integration efforts.
Functional Responsibilities	The Senior Functional Specialist will bring full SDLC project expertise, and will apply process modeling, process simulation, Business process re-design, and performance measuring expertise. The Functional Specialist may lead teams to support an overall process related effort.

Functional Specialist	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	A minimum of three (3) years experience in full SDLC design, development, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution. The functional specialist will bring process modeling, process simulation, Business process re-design, and performance measuring expertise to support large scale implementations or systems integration efforts.
Functional Responsibilities	The Functional Specialist will bring full SDLC project expertise, and will apply process modeling, process simulation, Business process re-design, and performance measuring expertise. The Functional Specialist may lead teams to support an overall process related effort.

Senior Associate	
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.
Minimum Experience	Two (2) or more years experience in full software lifecycle design, development, installation, integration, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution for large scale implementations or systems integration efforts.
Functional Responsibilities	Senior Associate will lead teams, own deliverable development, and communicate with project management to support overall delivery. The Senior Associate may perform requirements analysis, software design, development, installation, testing, or maintenance for large scale implementations or systems integration efforts.

Associate			
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.		
Minimum Experience Up to two (2) years experience in full software lifecycle design, development, installating integration, evaluation, enhancement, maintenance, testing, or problem diagnosis/resolution for large scale implementations or systems integration efforts.			
Functional Responsibilities	Supports the project team across the entire SDLC lifecycle in performing requirements analysis, software design, development, installation, testing, and maintenance for application system components for software.		

Senior Systems Analyst		
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevan experience.	
Minimum Experience At least two (2) years experience in system analysis and computer programming in variance areas of expertise related to finance, resource management, personnel, and operations administration including contemporary computer hardware and software systems.		
Functional Responsibilities	Augments teams providing technical design, integration, testing, documentation, and implementation expertise on complex issues requiring knowledge of the individual's scientific field of study. Designs, develops and prepares technical deliverables and documentation for client use.	



Systems Analyst		
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.	
Minimum Experience Up to two (2) years of experience in system analysis and computer programming is areas of expertise related to finance, resource management, personnel, and operated administration including contemporary computer hardware and software systems.		
Functional Responsibilities	Participate in development of technical deliverables to support major systems implementation or integration efforts, and apply their strong analytical and technical skills to assist in implementing business solutions. Systems Analysts are directed to exercise core skills on projects as part of a team. A Systems Analyst is qualified to support tasks such as: document an organization's current business process flows, design, code, and test components of information systems according to project specifications.	

Senior Functional Analyst			
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.		
Minimum Experience At least two (2) years of experience in a portion of the software development lifecyclinformation systems implementation, change management efforts or business processing.			
Functional Responsibilities	Senior Functional Analysts provide support to project teams and interact with clients at the requirements gathering and functional analysis level. A Senior Functional Analyst is qualified to support development of functional deliverables; business process redesign teams; design training programs; participate in quality reviews to ensure work complies with specified standards; support development of team workplans; perform workflow analyses; and assist in project budget preparation.		

Functional Analyst		
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.	
Minimum Up to two (2) years of experience in requirements gathering and analysis related to s implementation, change management efforts, or business process redesign.		
Functional Responsibilities	Functional Analysts are directed to exercise core skills on projects, as part of a team. A Functional Analyst is qualified to support tasks such as: document an organization's current business process flows; identify and document functional requirements for information systems; develop project documentation and user training materials according to program specifications; conduct user training sessions; prepare communications plans.	

Product Architect		
Minimum Education	Holds a four-year degree in an appropriate field or an additional three (3) years of relevant experience.	
Minimum Experience	knowledge of the given technology and how to ontimally position it in enterprise-wide	
Functional Responsibilities	Establishes information requirements for enterprise-wide or large-scale information systems, databases, and/or networks. Supports design of enterprise-wide architectures that include the specific software, hardware, and communications solutions supplied by the vendor, as well as provide for present and future cross-functional requirements and interfaces. Evaluates compatibility of information system development efforts, and the specific application or technology with agency architectures and recommends appropriate adjustments. May provide product specific consulting support and delegation of tasks to team members.	



Consultant Expert			
Minimum Education Holds a four-year degree in an appropriate field or an additional three (3) years or relevant experience.			
Minimum Experience Minimum three (3) years of experience. Recognized for functional or technic			
Functional Responsibilities	Develops and applies advanced methods, theories, and research techniques in investigating and solving complex concept, planning, design, or implementation problems for IT system integration and IT modernization efforts. Utilizes subject matter area expertise gained through direct industry experience to provide technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation for complex to extremely complex systems in the subject matter area. Guides the determination of IT, engineering, and business process inadequacies and deficiencies that affect the functional area's ability to support/meet organizational goals. Participates in strategy sessions, strategic assessments, and design reviews to validate enterprise approach and associated work products. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks. Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts. Recognized for strong expertise in industry issues and trends.		



HOURLY RATES FOR SERVICES SIN 54151S

GSA Labor Category	GSA Hourly Rate
Program Manager	\$ 179.18
Senior Project Manager	\$ 194.52
Project Manager	\$ 166.29
Senior Technical Architect	\$ 204.62
Technical Architect	\$ 176.78
Senior IT Specialist	\$ 167.93
IT Specialist	\$ 141.98
Senior Functional Specialist	\$ 147.37
Functional Specialist	\$ 125.73
Senior Associate	\$ 158.83
Associate	\$ 106.96
Senior Systems Analyst	\$ 90.23
Systems Analyst	\$ 69.49
Senior Functional Analyst	\$ 113.54
Functional Analyst	\$ 75.70
Product Architect	\$ 239.33
Consultant Expert	\$ 213.19

Service Contract Labor Standards: ECS Federal, LLC uses no SCLS/SCA-eligible labor in the execution of these programs. The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that ECS Federal, LLC meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders, facsimile orders, credit card orders, blanket purchase agreement orders, or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide IT professional services, follow these simple steps:

Orders under the Micro-Purchase Threshold

Select the contractor best suited for your needs and place the order.

Orders in-between the Micro-Purchase Threshold and the Simplified Acquisition Threshold

- Prepare a SOW or PWS in accordance with FAR 8.405-2(b).
- Prepare and send the RFQ (including SOW and evaluation criteria) to at least three GSA Schedule contractors.
- Evaluate, then make a "Best Value" determination.

Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.

Orders over the Simplified Acquisition Threshold

- Prepare the RFQ (including the SOW and evaluation criteria) and post on eBuy to afford all Schedule
 contractors the opportunity to respond, or provide the RFQ to as many Schedule contractors as
 practicable, consistent with market research, to reasonably ensure that quotes are received from at least
 three contractors.
- Seek price reductions.
- Evaluate all responses and place the order, or establish the BPA with the GSA Schedule contractor that represents the best value (refer to FAR 8.405-2(d)).

Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.

Developing a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Preparing a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

For more information related to ordering services, go to http://www.gsa.gov/schedules-ordering and client "Ordering Information." Also see summary guidelines in the Multiple Award Schedule (MAS) Desk Reference Guide, Ordering Procedures.



BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s):
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

<u>Single BPA.</u> If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

<u>Multiple BPAs.</u> If the ordering activity establishes multiple BPAs, before placing an order exceeding the micropurchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

<u>BPAs for hourly rate services.</u> If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

<u>Duration of BPAs.</u> BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

<u>ECS Federal, LLC</u> provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Laura Childers, GSA Schedules Contracts Administrator

Phone: (571) 232-1412

Email: laura.childers@ecstech.com



BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (<u>ordering activity</u>) and <u>ECS Federal, LLC</u> enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract <u>47QTCA18D00EP</u>.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures			
Ordering Activity	Date	ECS Federal, LLC	 Date



(CUSTOMER NAME) BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number <u>47QTCA18D00EP</u>, Blanket Purchase Agreements, <u>ECS Federal, LLC</u> agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

`	U	3,				
(1) subjec		ollowing contract items can be ordered terms and conditions of the contract, or	d under this BPA. All orders placed against this BPA are except as noted below:			
	MOD	EL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE			
(2)		one				
(2)	Deliv	•				
		FINATION	DELIVERY SCHEDULES / DATES			
(3)	The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be					
(4)	This BPA does not obligate any funds.					
(5)	This BPA expires on or at the end of the contract period, whichever is earlier.					
(6)	The f	The following office(s) is hereby authorized to place orders under this BPA:				
	OFFICE		POINT OF CONTACT			
(7)		rs will be placed against this BPA via E	Electronic Data Interchange (EDI), FAX, or paper.			
(8) sales s		ss otherwise agreed to, all deliveries un at must contain the following information	nder this BPA must be accompanied by delivery tickets or on as a minimum:			
	(a)	Name of Contractor;				
	(b)	Contract Number;				
	(c)	BPA Number;				
	(d)	d) Model Number or National Stock Number (NSN);				
	(e)	Purchase Order Number;				
	(f)	Date of Purchase;				
	(g)		of Each Item (unit prices and extensions need not be shown automated systems; provided, that the invoice is itemized to			
	(h)	Date of Shipment.				

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

