

# **AMAZON WEB SERVICES**

## COMPANY OVERVIEW

ECS is an AWS Premier partner that provides cloud, cybersecurity software engineering, AI/ML, and IT modernization solutions to customers across the federal civilian, defense, intelligence, and commercial sectors.

**AWS Premier Consulting Partner** 

Member of AWS Customer Advisory Board

1000+ cloud accreditations and certifications

ECS Cloud University 1000+ students trained, including customers and partners

## **OUR SOLUTIONS**



## Premier Consulting

Full-Lifecyle Cloud Support



## Cloud-as-a-Managed Service

Cloud Solutions Managed For You



#### Value-Added Resale

Cloud Solutions for Every Environment

## **OUR EXPERTISE**

- Cloud architecture
- Cloud migration
- DevSecOps
- Software development and app modernization
- Artificial intelligence and machine learning
- Cloud Managed Services
- Data analytics
- Governance, risk, and compliance

## AWS PARTNER COMPETENCIES AND PROGRAMS

- Premier Consulting
- Managed Service Provider
- Migration Consulting Competency
- Machine Learning Competency
- Microsoft Workloads on AWS
- DevOps Consulting Competency
- APN Customer Engagement (ACE)
- AWS Marketplace Seller
- AWS Public Sector Partner
- AWS Public Sector Solution Provider
- AWS Solution Provider Program

- Authorized Commercial Reseller
- Public Safety and Disaster Response Competency
- Government Consulting Competency
- Amazon EC2 for Windows Server Delivery
- Microsoft Workloads Consulting Competency

#### **Access to Unique AWS Programs**

- Migration Acceleration Program (MAP)
- Enterprise Discount Program (EDP)
- Global Data Egress Waiver (GDEW) program

## ECS CLOUD CENTER OF EXCELLENCE

- Establishes best practices, policies, and standards to accelerate cloud adoption and migration
- Provides full-lifecycle thought leadership, technical expertise, and guidance
- Manages ECS' Common Cloud framework, which provides customizable repeatable processes and techniques for optimizing cost, performance, and security



## **OUR CUSTOMERS**



Federal civilian (DoJ, DHS, HHS, NARA, LANL)



Homeland Security & law enforcement



Intelligence community



Department of Defense (JAIC, DHA, Army, Navy, USMC)



State, local, & education (MN, Blackboard, L3)



Commercial

# CONTRACT VEHICLES

NASPO SEWP - GSA Schedule 70 / MAS - NITACC CIO-CS/SP3 - VA T4NG - CMAS - ACCENT