



**ARC**  
INTELLIGENCE  
— POWERED BY ECS —

# KNOW THE ENEMY

**C**yber Threat Intelligence is the art of knowing the enemy. In today's Cybersecurity field, it is no longer sufficient to set up and monitor security controls or blindly block malicious indicators from intelligence feeds. Sophisticated and well-funded adversaries are on the front lines every day innovating new ways to subvert these controls and gain access to your network. Who knows more about the enemy than anyone else?

**Cyber Threat Intelligence Analysts.**

Intelligence analysts collect and analyze data from all sources about a threat actor's motives, targets, and TTPs. This intelligence is then reported to organizations to enable faster, more informed security decisions and change their behavior from reactive to proactive in the fight against security breaches.

Cyber Threat Intelligence is essential to elevating the security posture of your organization and minimizing risk. In today's world, Knowledge is power, and when your security team is inundated with an exponentially growing number of alerts and false positives, threat intelligence becomes a guiding light.

# THE ECS DIFFERENCE



## Team of Dedicated Analysts

ECS staffs a team of leading intelligence analysts that combine technical and strategic capabilities to provide our customers with the information they need from the executive level to the SOC.



## Insight from the Front Line

ECS Threat Intelligence analysts work closely with our SOC team to glean intelligence from our Managed Detection & Response offering to provide all of our Intel customers with the latest observations.



## Cross-Industry Perspective

The variety of ECS customers provides our analysts with a window into many different industries, allowing us to provide each of our customers with unique observations tailored to their specific industry.



## Analysts on Tap

Our analysts are available to answer questions about IoCs, intel reports, or the latest trends in the threat landscape.



## Hunting the Adversary

Tracking 150+ sophisticated actors including financially motivated cybercriminals, hacktivists, and nation states from across the globe which target regions, organizations, your customers, employees and suppliers.

Includes sources referred to as "Deep & Dark Web (DDW)," along with many other sources, including underground marketplaces, instant messaging and communication channels where cybercriminals communicate and collaborate.



## Automated Intelligence Collection

Automated and human-based intelligence collection is focused on infiltrating and maintaining unparalleled, long-standing access to closed sources across the Cybercriminal Underground where regional and global threat actors collaborate, communicate and plan cyber-attacks.

Relevant and Timely - ECS analysts filter and reduce the torrent of incoming raw intelligence and indicators, providing our customers with what they need to know to protect themselves, when they need it.

ECS Threat Intelligence has access to millions of malicious indicators - find the evil happening in your network today and stop what's going to happen tomorrow.

## PREMIUM



## FEDERAL



## IT-ISAC MEMBER ORGANIZATIONS (+ 200 OTHERS)



## OPEN SOURCE

- abuse.ch
- Alienvault OTX
- Bambenek Consulting
- Broad Analysis
- CERT-EU
- Cisco AMP Threat Grid
- COVID-19 CTI League MISp
- CyberUSA
- Hail A TAXII
- InfoSec Island
- Malpedia
- Malwarebytes
- malware-traffic-analysis.net
- NIST National Vulnerability Database
- SANS Internet Storm Center
- TruSTAR Hybrid Analysis Threat Intelligence
- US Cert

## INDUSTRY ISAC

- Automotive
- Aviation
- Defense Industrial Base
- Elections Infrastructure
- Electricity
- Emergency Services
- Energy Analytic Security Exchange
- Financial Services
- Food & Agricultural
- Forum of Incident Response and Security Team
- Healthcare
- Health
- IT
- Maritime
- Multi-State Communications / NCC
- Nuclear
- Oil and Gas
- Public Transit
- Real Estate
- Research & Education Network
- Retail & Hospitality
- Space
- Supply Chain
- Surface Transportation
- Water
- Information & Communication Technology - Japan

**Andy Woods, Vice President**  
Enterprise Managed Services  
andy.woods@ecstech.com  
703-795-0636



**Matt Fuller, Exec. Director**  
Enterprise Managed Services Sales  
matthew.fuller@ecstech.com  
862-432-3931